

LEASYS'S EXPANSION IN EUROPE CONTINUES WITH GREECE

- **With the opening of the new Athens office, led by Dionisis Xanthakos, Leasys further strengthens its internationalization process in the name of sustainable mobility.**
- **Leasys is active in 10 other European countries: in addition to Italy it is operational in Belgium, Denmark, France, Germany, the Netherlands, Poland, Portugal, the United Kingdom and Spain.**

Rome, 26 April 2021

After attaining leadership in long-term rental in Italy, **Leasys** continues to pursue its growth plans in Europe, announcing the opening of a new branch **in Greece**. With its entry into the Greek market, which recently announced the reopening to European tourists from mid-May, the Company, a **Stellantis** brand and a subsidiary of **FCA Bank**, carries on the internationalization process started in 2017, which will lead Leasys to be operational in 12 European countries by 2021.

Thus, Greece becomes the **eleventh market** in which Leasys is operational, together with Belgium, Denmark, France, Germany, Italy, the Netherlands, Poland, Portugal, the United Kingdom and Spain. Leader of the Greek branch, based in **Athens**, will be **Dionisis Xanthakos** (reporting to Alberto Grippo, CEO of Leasys SpA), who will be tasked with taking business opportunities in a country whose car market has returned to pre-pandemic levels, and where the **long-term rental sector currently** has a **17% share**, ready to face the challenges of new mobility, particularly in the hybrid and electric areas.

Leasys will bring its "from one minute to a lifetime" solutions also to Greece, involving the country in the sustainable mobility **revolution** that will materialize, on the one hand, in the electrification of the fleet and in the extension of the network of Leasys Mobility Stores (by 2022 there will be 1,500 across Europe) and, on the other, in the offering of cutting-edge, green and digital services.

With the arrival on the Greek market, Leasys launches the following offers: FIAT500 1.0 HYBRID 70HP POP at €174.00 per month/excluding VAT, with an advance payment of €2,500 and Jeep 1.0 Gse T3 120hp - S&S Sport FWD at €242.00 per month/ excluding VAT with an advance payment of €3,500, in both cases for 48 months and 20,000 km.

*At a time such as this, characterized by cautious optimism and hope for a gradual recovery of the rental market, entry into the Greek market is an important step", said **Alberto Grippo**, CEO of Leasys. "Not only with a view to strengthening our international positioning, but also to position*

ourselves as protagonists of eco-sustainable mobility in a country like Greece, which holds much promise in this respect.“

Leasys

Leasys, a Stellantis Brand, and a subsidiary of FCA Bank, a 50:50 joint venture between Stellantis and Crédit Agricole, was established in September 2001. Leasys offers a complete and innovative system of mobility services to individuals, professionals and businesses of all sizes: from short, medium and long-term rentals to peer-to-peer car sharing via the U Go platform and I-Link. At the end of 2019, it launched the first car subscription service in Italy with CarCloud. With the Clickar brand, Leasys is also one of the leading Italian online and offline retailers of pre-owned company cars to individuals, professionals and companies. Headquartered in Italy, Leasys began a process of internationalisation in 2017 by opening multiple offices throughout Europe: today the company operates in Spain, France, the United Kingdom, Germany, Belgium, the Netherlands and Poland, managing a fleet that will have over 400,000 vehicles by the end of 2021. In June 2019, the company launched the Leasys Mobility Stores, physical outlets with a grassroots presence across Italy. Now also available in France, the stores offer customers access to all the mobility services provided by Leasys. The stores, where customers can access all the mobility services provided by Leasys, will be available shortly also in the European countries where the company is operational. With the recent launch of the first totally electrified Mobility Store in Torino Caselle airport, Leasys is on track to become a key operator also for sustainable mobility. In fact, thanks to the installation of over 1,200 charging stations in all the stores, at the end of 2020, Leasys had Italy's largest private electrified. In 2021, the electrification project will continue also in the European countries in which Leasys operates. For more information: www.leasys.com

FCA Bank

FCA Bank S.p.A. is a bank engaging mainly in car finance, with the aim to meet all mobility requirements, including through its Leasys S.p.A. subsidiary. It is an equally-held joint venture between the global automotive company Stellantis and Crédit Agricole, leader in consumer credit. FCA Bank S.p.A. provides financing products to drive the sales of prestigious car brands in Italy and in Europe. The loan, lease, rental and mobility financing programs provided by FCA Bank S.p.A. are specifically designed for sale networks, private customers and corporate fleets. FCA Bank S.p.A. is operational in 17 European countries and in Morocco, directly or through branches. At 31 December 2020, FCA Bank had a total loan and lease portfolio of approximately €26.2 billion. For more information: www.fcabankgroup.com

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